Vespa Adventures's Case Study

Vespa Adventures' Case Study: Transforming the Website

Company Overview

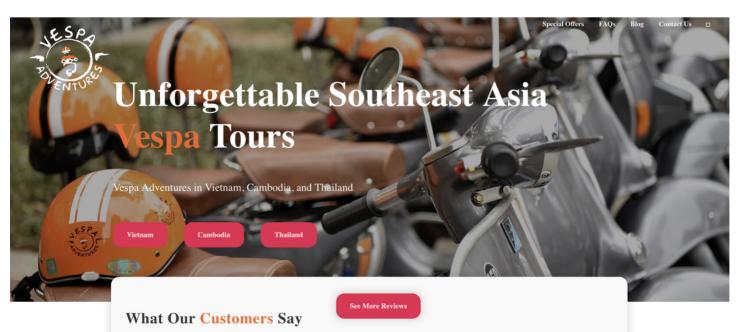
Vespa Adventures is Southeast Asia's leading luxury Vespa tour company, offering immersive, guided experiences across Vietnam and beyond. Known for its deep cultural storytelling, expert local guides, and vintage charm, Vespa Adventures delivers more than a tour — it promises **The Ride of Your Life**.

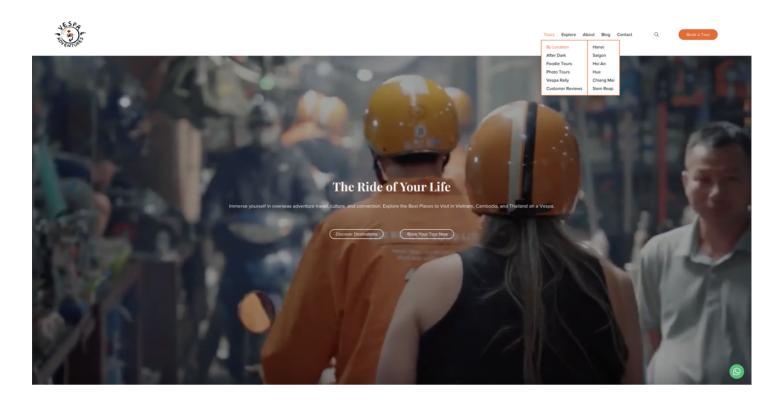
The Challenge: Outgrowing the Old Website

Legacy Website Issues:

- Beautiful, but not functional: The old site looked great but didn't convert visitors into customers.
- Manual booking flow: No integrated booking system meant users had to email or call.
- Disconnected journey: Visitors bounced between pages with no structured path.
- Poor visibility: Leads were not tracked and CRM data was incomplete.
- SEO gaps: There was no blog strategy, internal linking, or long-form content to bring in organic traffic.

Before vs After Redesign:





The Solution: Smart Systems Over Flashy Design

What Changed:

- Online Booking System: Visitors can now book directly on the site with full CRM sync.
- AI-Powered Lead Management: AI agents capture, tag, and route leads automatically.
- **SEO-Driven Content Strategy**: New authority pages like "Things to Do in Hanoi" act as both search magnets and conversion funnels.
- **Internal Linking**: Every post guides users toward tours, keeping them engaged and increasing bookings.
- Streamlined Navigation: Mobile-first, intuitive structure supports users at every stage.

Before vs After Redesign:

Blog Posts:





Cambodia is a treasure trove of unique wildlife. From dense jungles to sprawling wetlands, this country offers a sanctuary for many rare species. Here are five animals you can only find in Cambodia, inviting you to explore the rich biodiversity and embark on a wildlife adventure like no other.

What Makes the Giant Ibis So Special?

The Giant Ibis, Cambodia's national bird, is a critically endangered species that thrives in the remote parts of northern Cambodia. Known for its striking size and distinctive call, the Giant Ibis is a symbol of Cambodia's natural heritage. Standing over a meter tall, with a wingspan that can reach 1.5 meters, this bird is a sight to behold. Conservation efforts are crucial to its survival, making sightings of this majestic bird a truly special experience. Birdwatchers and nature enthusiasts flock to Tmatboey Village in Preah Vihear Province to catch a glimpse of this elusive bird in its natural

Where to See the Giant Ibis:

· Tmatboey Village, Preah Vihear Province

Giant	Ibis	in	Cam	bod	ian	Jung	le







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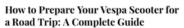


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Hitting the Road with Your Vespa: The Ultimate Adventure
Few things capture the spirit of adventure like the hum of a classic Vespa on the open road.
Whether you're exploring Vetheran's coastal highways, winding through the temples of
Cambodia, or cultimation frought the mounties of Thalland, a scoote tour offers an evaluative
way to travel. However, to ensure a smooth journey, your Vespa scooter needs proper
preparation. From any engicy thesis to packing the pittyle ext. It suggle will wailly out through
everything you need to know before setting off on your next road tips.
Thinking about a guided Vespa adventure? Let the expents take one of the logistics while y
enjoy the ride. Embark on an unforegatable two-wheel adventure across Southeast Asid

1. Essential Vespa Scooter Maintenance Checks Before a Road Trip

- brake fluid levels. Ohange the engine oil if needed and top off coolant, transmiss fluid, and brake fluid.

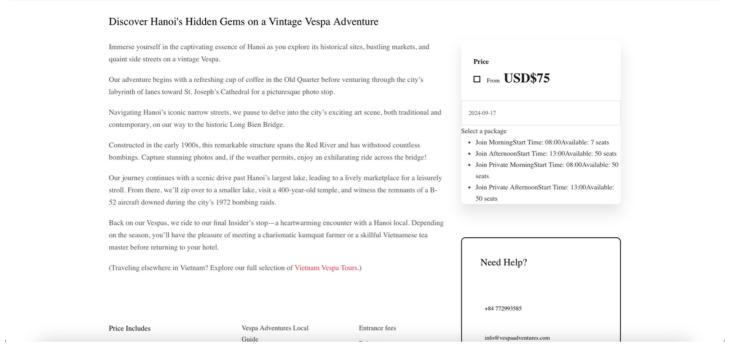
 Battery & Electrical System: Ensure your battery is fully charged and that lights, inclusions, and the hom are functioning properly.

 Otive Bird *Transmission: Flyor Veopa uses a belt drive, check for wear and
- replace it if necessary.

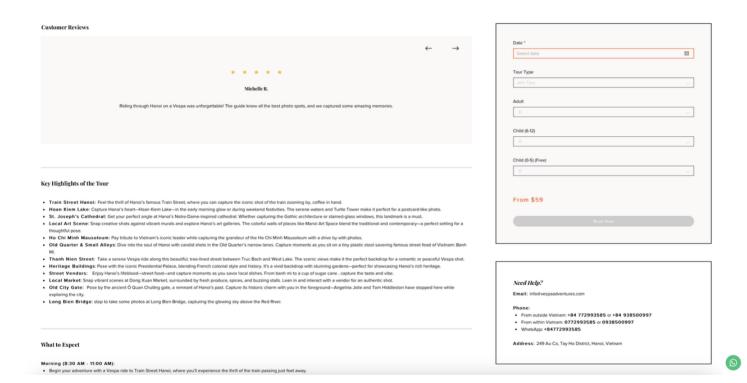
 Test Ride Before Departure: Take your Vespa for a short test ride to listen for any unusual sounds and ensure smooth handling.



Tour Pages:







Authority Page for Internal Linking Strategy:







At a Glance: Before vs. After

Category	Old Website	New Website
Visual Design	Beautiful but static	Immersive, motion-rich UX
Booking Flow	Email or call only	One-click booking on-site
Lead Management	Untracked	Al-powered, CRM-synced
Content Strategy	No SEO focus	Blog + authority pages
Conversion	Weak CTAs	Embedded CTAs + internal lir

The Role of AI Agents

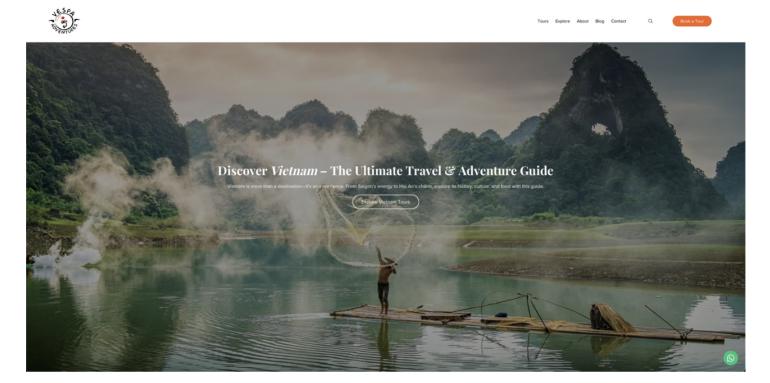
- **Booking Integration**: All agents connect booking flows with CRM, tagging leads by source.
- Follow-up Automation: Triggered reminders and segmentation ensure no lead is lost.
- **Content Tracking**: Al identifies which blog paths lead to bookings.

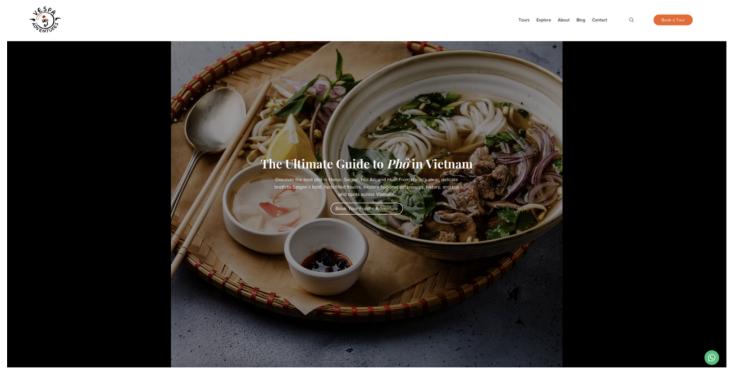
SEO That Converts

Authority Content: Pages like "Best Pho in Hanoi" target long-tail keywords and convert.

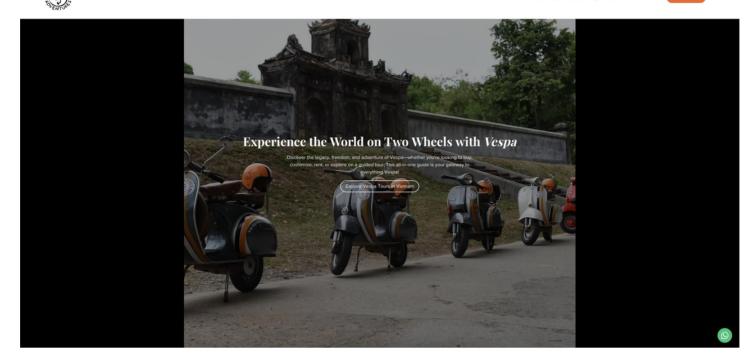
- Internal Linking: Guided user journeys increase session depth and drive tour clicks.
- **Blog as Funnel**: Posts aren't just content they're revenue-generating touchpoints.

Example Authority Pages:









Final Takeaway for Founders

Most websites are built to look good. Few are designed to **perform**. Vespa Adventures rebuilt their website as a system, not a surface.

If your digital experience isn't driving measurable results, it might be time to stop redesigning — and start re-architecting.

Fready to modernize your booking flow with AI agents? Schedule a consultation with Edge8.